



## Murray Associates

### Developing Leaders

Seasoned managers as well as aspiring new managers and supervisors will gain valuable hands on, real world experience, geared towards producing better results with less people. Some of the topics that will be discussed are as follows:

- Conflict Resolution – Working with difficult people
- Creating Job Descriptions with Behavioral Content
- Goal Setting Plus How to Achieve Goal Attainment
- Team Performance Appraisals
- Personal Development
- Team Job Selection
- Cross Training: Creating the Fluid Organization
- The Sales Strategy Index
- Inspiring Your Team
- Compensation
- Rewards & Incentives

Time commitment consists of (1) Half day session that meets on a monthly basis throughout the year.

To learn more about Murray Associates Developing Leaders Program call our office at 614-873-7227, visit our Web site at: [www.murrayassociates.com](http://www.murrayassociates.com), or contact Skip Murray at [skip@murrayassociates.com](mailto:skip@murrayassociates.com).

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